

Country Agent **Application Form**

ExcaYard 2026 · Submit completed form to yuhua0095@gmail.com

This form collects the minimum information we need to evaluate your application. Initial response within 5 business days; video call scheduled within 2 weeks for shortlisted applicants. All fields below required unless marked optional.

1 · Company information

Legal company name

Country & city of registration

Year established

Business license / VAT / registration number

Number of full-time employees

Primary business activity

e.g. used construction equipment dealer, brokerage, parts supplier, OEM agent

2 · Primary contact

Full name & position

Mobile / WhatsApp

Direct email

Preferred language for documentation

EN · RU · ES · AR · FR · PT

3 · Requested territory & segment**Requested country**

Requested cities or sub-regions (optional)

Segment focus

mini ≤ 8 t · medium 8–25 t · large 25–50 t · mining 50 t+ · or all classes

Existing territorial conflict / overlap to disclose

Other Chinese exporters, OEM dealerships, etc. that may create conflict.

4 · Pipeline & experience**Years active in used construction equipment / heavy machinery**

Estimated monthly closed-deal volume (units)

Estimated average deal value (USD)

Top 3 customer segments you serve

e.g. mining operators, infrastructure contractors, equipment rental companies, smallholder contractors.

Top brands you have moved in the last 24 months

5 · Trade references

Reference 1 — company name, contact, email/phone

Reference 2 — company name, contact, email/phone

6 · Capabilities

In-person customer visits — yes/no/conditional

Post-arrival inspection capability — yes/no/conditional

Local trade-show participation history (last 24 months)

Local marketing assets available

Website, WeChat / WhatsApp business account, printed catalogs, social channels, etc.

7 · Declarations

By submitting this form, you confirm that the information above is accurate, that your company holds valid business and import-export licenses applicable to its trade, and that there are no active customs disputes, sanctions, or open litigation that would materially impair partnership with ExcaYard.

Authorized signature:

Printed name & position:

Date:

Submit to: yuhua0095@gmail.com

WhatsApp / inquiry: +86 193 9277 7259

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